

Deal Corner

July 17, 2018

MORGAN STANLEY INVESTS IN NSPIRA

Morgan Stanley Private Equity, a leading private equity investor, through one of its funds, has acquired minority stake for a total consideration of approximately USD 70 million, in Nspira Management Services Private Limited (Nspira), one of India's largest management services companies in the education sector.

This deal is one of the largest investment by a leading foreign private equity player in the Indian education space.

Nspira is a leading management and services Company based out of Hyderabad, servicing the education industry across India and provides an end-to-end spectrum of services to over 500 educational institutions with a student base of close to 400,000 across 13 states in India. Nspira is also making significant strides in education curriculum development with the latest pedagogy keeping up with the changing needs of children. Further, Nspira also offers coaching services in the medical and engineering competitive examinations space. Nspira, through its R&D wing, designs and curates curriculum and examination content, including digital content for schools and colleges. Its core competency is in admission services, infrastructure management, procurement, catering, transportation and hostel management services, making it a holistic service provider to India's growing education industry with the ability to scale across sectors. Nspira also provides SaaS solutions including ERPs, HR and CRM solutions to large educational groups. (For more information, please visit <http://www.nspira.in/>).

Press coverage relation to this transaction is available at VC Circle, [here](#), Livemint, [here](#) and Fortune India, [here](#).

OUR ROLE

We, at Nishith Desai Associates, acted as counsel to Morgan Stanley PE and advised on strategic, education, anti-trust and other legal and regulatory aspects of the transaction as well as on the deal documentation and negotiation.

DISCLAIMER

We expressly clarify that this communication is not a solicitation or an invitation of any sort whatsoever from Nishith Desai Associates or any of its members to create an attorney-client relationship. This communication is not intended to be a source of advertising and the recipient should always seek the advice of competent counsel licensed to practice in the recipient's country/state.

This is not a Spam mail. You have received this mail because you have either requested for it or someone must have suggested your name. Since India has no anti-spamming law, we refer to the US directive, which states that a mail cannot be considered Spam if it contains the sender's contact information, which this mail does. In case this mail doesn't concern you, please unsubscribe from mailing list.

Research Papers

Fintech

May 05, 2025

Medical Device Industry in India

April 28, 2025

Clinical Trials and Biomedical Research in India

April 22, 2025

Research Articles

2025 Watchlist: Life Sciences Sector India

April 04, 2025

Re-Evaluating Press Note 3 Of 2020: Should India's Land Borders Still Define Foreign Investment Boundaries?

February 04, 2025

INDIA 2025: The Emerging Powerhouse for Private Equity and M&A Deals

January 15, 2025

Audio

CCI's Deal Value Test

February 22, 2025

Securities Market Regulator's Continued Quest Against "Unfiltered" Financial Advice

December 18, 2024

Digital Lending - Part 1 - What's New with NBFC P2Ps

November 19, 2024

NDA Connect

Connect with us at events, conferences and seminars.

NDA Hotline

[Click here to view Hotline archives.](#)

Video

Vyapak Desai speaking on the danger of deepfakes | Legally Speaking with Tarun Nangia | NewsX

April 01, 2025

**SIAC 2025 Rules: Key changes &
Implications**

February 18, 2025

